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| From: Peta  To: [Deana]  Subject: [Sauce and Spoon tablet project - pricing changes]  Hello Deanna,  I am excited about everything we have been able to achieve on this project so far.  Terrific Tablets, the vendor that has been providing us with tablets for this new project, has  recently changed its pricing structure from a one-time cost to a subscription model.  Fortunately, this will reduce the costs for the tablets, at least in the first few years.  Instead of a one-time cost of $8000 for the tablets and software, they will charge us $3600 for  the tablets and software, as well as customization, 24/7 support, and POS integration.    Although this would lead to an overall increase in cost after 3 years, the financial situation is  not necessarily so straight forward. After that time, tablets would likely need to be replaced  anyway, and this way, we can reach our OKR of operating expenses below 65% and our profit  margins above 8% to focus on providing high-quality food.  As this represents a significant budget change, I will need your approval on this.  Let me know your thoughts  Thank you,  Peta |